





What are the skilled crafts?

The skilled crafts in Germany include over 100 occupations, which

- produce goods and deliver services on individual order
- in comparatively small quantities
- in comparatively small enterprises (7 employees on average)
- ⇔ industry: large-scale production, complex business organisation, abstract demand (market demand)

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What are the skilled crafts? (Examples)

- Alteration tailor (m/f)
- Plant mechanic for sanitary, heating and air conditioning systems (m/f)
- Optician (m/f)
- Baker (m/f)
- Funeral services specialist (m/f)
- Concretor (m/f)
- Floor layer (m/f)
- Boat builder (m/f)
- Bookbinder (m/f)
- Roofer (m/f)
- Electronics technician (m/f)
- Mason (m/f)
- Painter and varnisher (m/f)
- Shoemaker (m/f)
- Joiner (m/f)
- Carpenter (m/f)

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- Salesperson specialising in foodstuffs (Bakery, Butcher) (m/f)
- Bicycle mechanic (m/f)
- Butcher (m/f)
- photographer (m/f)
- Hairdresser (m/f)
- Industrial cleaner (m/f)
- Violin maker (m/f)
- Hearing aid audiologist (m/f)
- Motor vehicle mechatronics technician (m/f)
- Beautician (m/f)
- Tinsmith (m/f)
- Pastry cook (m/f)
- Metalworker (m/f)
- Chimney sweep (m/f)
- Roadbilder (m/f)
- Dental technician (m/f)



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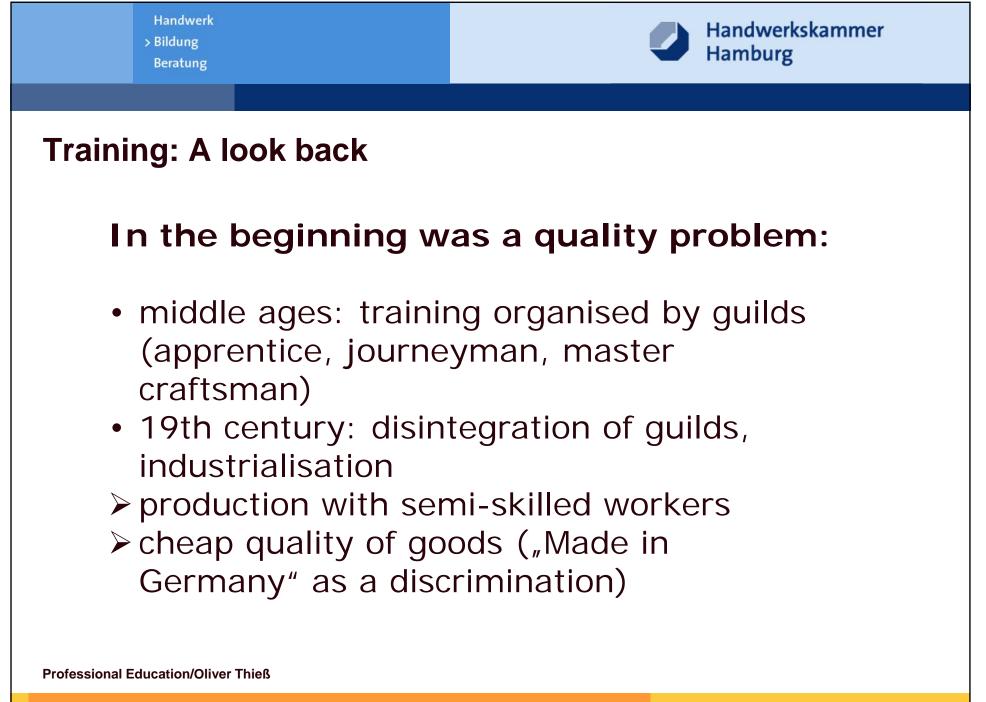
What are the skilled crafts? nationwide:

- approximately 1.004.000 enterprises
 = 20 % of all businesses
- 5,346 million employees
 = 12,8 % of all earners
- 401.819 apprentices
 = 28 % of all apprentices



• 5,8 billion EURO volume of sales

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Training: A look back

Solution: National standards and compulsory (vocational) schooling

- End of 19th/beginning of 20th century: First legal framework regulates the supervision of apprenticeship training
- Development of compulsory schooling (basic knowledge)
- 1938 Introduction of compulsory vocational school
- 1953 Crafts Code
- 1969 Vocational Training Act

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Main features

Why "dual training system"?

- 2 learning venues: Company and part-time vocational school
- Closeness to the current work processes, broad qualification ("profession principle"), self dependent trainees (⇔ semi-skilled workers)
- Company advantage: productive performance of trainees, eased recruitment
- Apprentice advantage: Allowance, eased entrance into working life
- Success story for companies, school leavers

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Tischler = Carpenter + joiner + cabinet maker

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Main features

Dimensions of dual training*

Year	School leavers	New training contracts	Transition
1992	759.737	595.215	78,3 %
2005	939.279	550.180	58,6 %
2007	946.186	625.914	66,2 %

* Source: Vocational Training Report 2008

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Main features

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Training (3–3,5 years) **Vocational School Company** (3-4 days per week) (1-2 days per week) regulated by: Fed. Government (BBiG, HwO) Länder (states) based upon: **Compulsory schooling Training contract** content defined by: **Training regulations** Issue curricula supervised by: **Competent bodies (chambers) Ministries of education** financed by: Company Länder (states)

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Main features

Feature of training in skilled crafts only: Inter-company vocational training (ÜLU)

- conducted by professional training centers of chambers and guilds
- occupation-specific, content of courses nationwide defined
- adds to the company as lerning venue ("third learning venue")
- ensures broad qualification even by small companies

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Principles and problems

- Companies may train but they don't have to: training depends on demand
- Dual training linked to economic cycle (social responsability)
- Affinity of the government to full-time vocational schools
- But: Closeness of dual training to economy is more strength than weakness!

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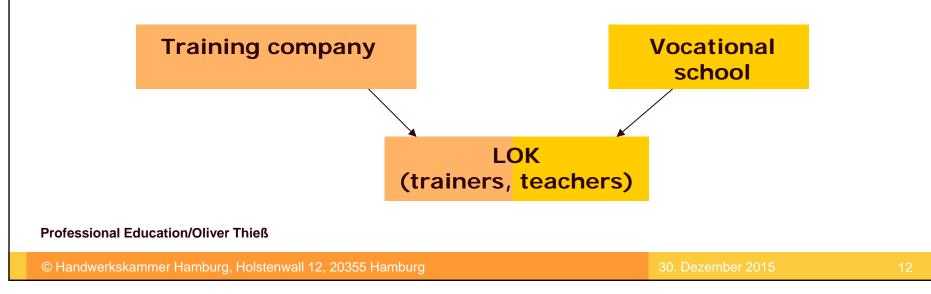


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Principles and problems

- Coordination of learning in company and school
- Vocational Training Act prescribes "learning venue cooperation" (LOK) since 2005



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Training regulations

Training regulations define...

- Name of every occupation
- Duration of training (norm. 3 to 3,5 years)
- Specific capabilities and skills
- Training master plan: Instruction for organisation (concerning time and content)
- Examination requirements
- > Training regulations: minimum requirements
- > Training regulations: open towards practice

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Training regulations

Development and modification

- Initiative: Normally by confederations of skilled crafts, confederations of employers, trade unions
- Important criteria: Economic relevance, prospects on the labour market
- Commitment to consensus
- Defined procedure between employers, unions, practical experience and vocational training research since 1978

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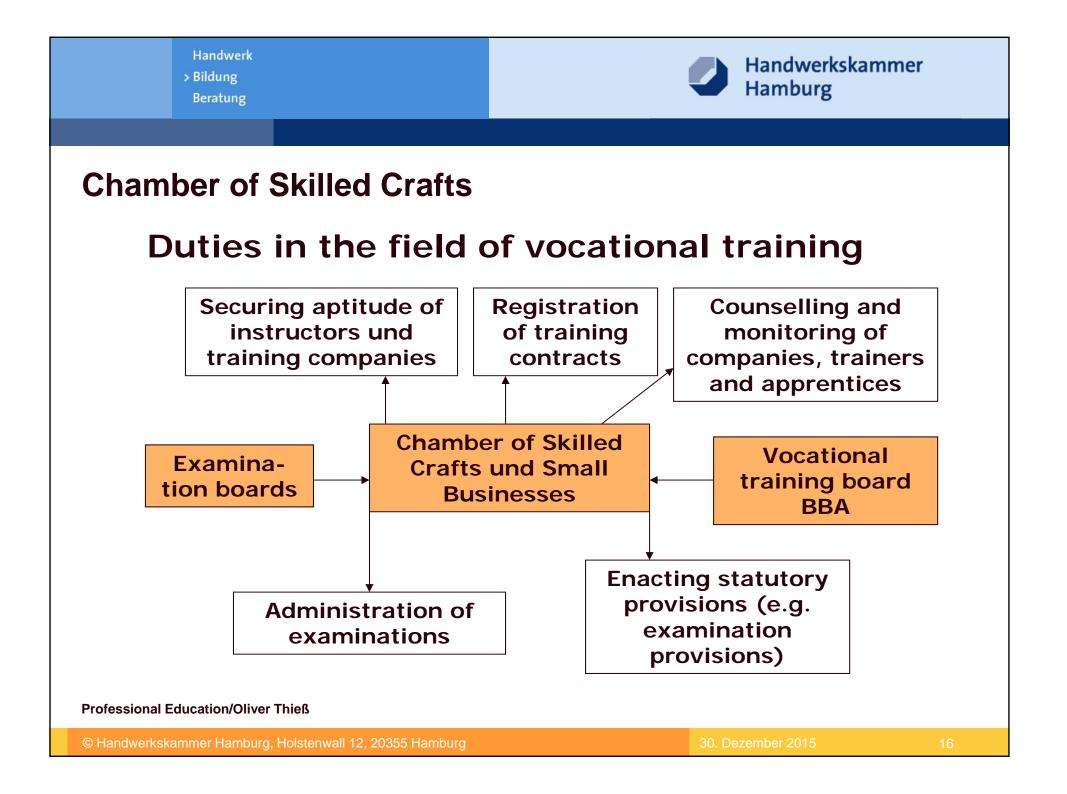
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Chamber of Skilled Crafts

Role and general tasks

- (Regional) self-governing body of the companies
- General assembly: Parliament of craftsmen
- Non-profit corporation under public law
- Represents interests of SME in politics and towards public administration
- Service provider for its members (e.g. management and legal consultancy, LüüüD – Human Recource consultancy for SME)
- One of the most advanced centres for VET (vocational education & training) focusing on small trades and small and medium-sized companies. +BAH = apprenticeship and bachelor in economics
- Fulfils statutory duties in the field of vocational training

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Looking ahead

Future of the dual training system

- European Union: Comparability and acceptance of qualifications:
- Modularisation of vocational training
- Estimation of school training compared to company training
- ➤ "Lisbon Process "
- ➤ "European Qualification Frame" (EQF) DQR
- "European Credit Transfer System for Vocational Education and Training" (ECVET)

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Thank you!

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Bei uns zählt nicht, wo man herkommt. Sondern wo man hinwill.



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